

SHAUNAK DAVE

CEO | THOUGHT LEADER | BUSINESS TRANSFORMATION STRATEGIST |
SUSTAINABILITY PRACTITIONER | TRANSCENDENT LEADERSHIP

 [linkedin.com/in/shaun24/](https://www.linkedin.com/in/shaun24/)

 contact@shaunakdave.com



PROFESSIONAL PROFILE

ANTARES VISION PVT. LTD.  

CEO & MANAGING DIRECTOR | 2021 - PRESENT

ADDITIONAL BOARD POSITIONS IN GROUP COMPANIES:

Director | AVI Excellence India Pvt Ltd | Ahmedabad

Director | Smart Point Technologies | Chennai

- Attained **double-digits growth** consistently over the past 5 years, securing segment growth in the red ocean market; achieving **positive EBITDA** from the second year
- **Turnaround** and restructured the non-profit JV to a high growth subsidiary of AV Group
- **Established India operations** with a 5-year roadmap, setting up an 80,000 Sq. Ft. manufacturing unit in Gandhinagar, within budgets
- Steered the design & commercialization of 9 machines of Track and Trace (Make in INDIA) in a record one and half year, **reducing production cost** by 40% to 50 % compared to European modules
- Drive strategy & execution for 24X7 remote global support team
- Exceeded cash inflow projection & stayed under budget of cash outflow projection for past 3 consecutive years
- Ensured employee well-being with over 90% **employee happiness & satisfaction Index** consecutively for 5 years

AV GROUP, ITALY | 2020-21 

ADVISOR (GLOBAL BUSINESS STRATEGY)

- Led **vision, mission, and values** refinement while driving **Industry 4.0** and **Supply Chain 4.0** strategies
- **Restructured global MarCom**; devised market growth strategies

OPTEL GROUP, CANADA 

CEO (ASIA) - OPTEL GROUP, CANADA | 2011-2020

M.D. - OPTEL VISION INDIA PVT. LTD. | 2017 - 2020

- **Established Optel Vision Asia** sales & support, building it up from **scratch to a multimillion-dollar business**
- Developed sales and support markets for Optel Vision in India, Singapore, Australia, Japan, Korea and China
- Set up the **manufacturing unit in Goa**, India and led operations to **attain profitability in just two years**

PROFESSIONAL PROFILE

A seasoned **CEO** with over **25 years** in technology across **diverse sectors globally**, I drive strategic foresight, execution, and values such as agility, discipline, and resilience. My track record includes transforming businesses for exponential growth, emphasizing **speed, scale, and sustainability**. I prioritize aligning **purpose, people, and passion** for high performance, fostering a value-driven culture and agile systems. With a knack for navigating challenges, seizing opportunities, and inspiring teams, I'm poised to lead organizations to success

EDUCATION

XLRI, Jamshedpur | Aug 24 - Apr 25
Transformational Leadership (Sr. EDP)

SLIMS, Ahmedabad | 1997 - 99
PGDBM (Marketing)

BHAVNAGAR UNIVERSITY | 1994 - 1997
B.E. (Mechanical Engineering)

CRITICAL SKILLS

- **Leadership & Strategy**
- **Organization Turnaround**
- **Rapid Scaling Up**
- **Business Development from Ground Zero**

THOUGHT LEADERSHIP

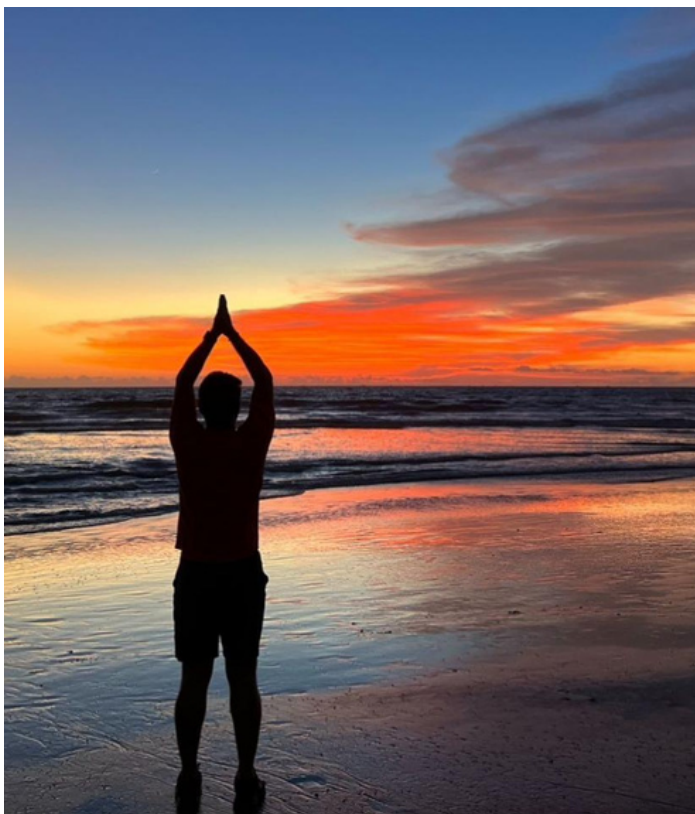
Click here: [Articles & Insights](#)

SHAUNAK DAVE

आत्मनो मोक्षार्थं जगद्धिताय च ।

PERSONAL PROFILE

I am a seasoned **business leader** with over 25 years of experience fostering **scalability and profitability** in **technology-driven organizations** across industries such as pharma, auto, engineering, gems & jewellery, and defence & aerospace. Throughout my career, I've excelled in **revitalizing business operations** and establishing and enhancing core functions like sales, marketing, manufacturing, and supply chain from the ground up. I have a background in Mechanical Engineering complemented by a Post Graduate degree in Business Management; I am widely regarded as a **strategic thinker with a global perspective**, adept at **navigating complex business landscapes** and **leading cross-cultural teams across continents**. Currently, I serve as the **Managing Director & CEO** of Antares Vision INDIA Pvt. Ltd., a subsidiary of Antares Vision Group, **Italy**, and hold directorial positions in two other companies within the AV Group, following my previous role as the Managing Director & **CEO (ASIA)** for a **Canadian** company.



WHAT DRIVES ME

My passion lies in **embracing challenges** across all facets of life and **conquering them**. I hold a deep interest in **strategy, leadership, and sustainability** while embodying values of **universal tolerance, truth, humility, and continuous learning**. Leading and coaching represent my **Ikigai** (purpose of life), with a mission to promote sustainability and **nurture young leadership** dedicated to creating a better world characterized by happiness, health, and harmony with nature. Embracing the Japanese concept of **MA (minimalism)**, I prioritize simplicity in daily living, with **Shinrin-Yoku (Forest Bathing)** serving as a source of rejuvenation and reinvention.

In my leisure time, I like to **travel, meditate, network, read, or enjoy music**. I am **trained in Indian Classical Music** and play **Tabla** proficiently. To unwind and find peace, I practice **"Boketto"** (the idea of non-doing).

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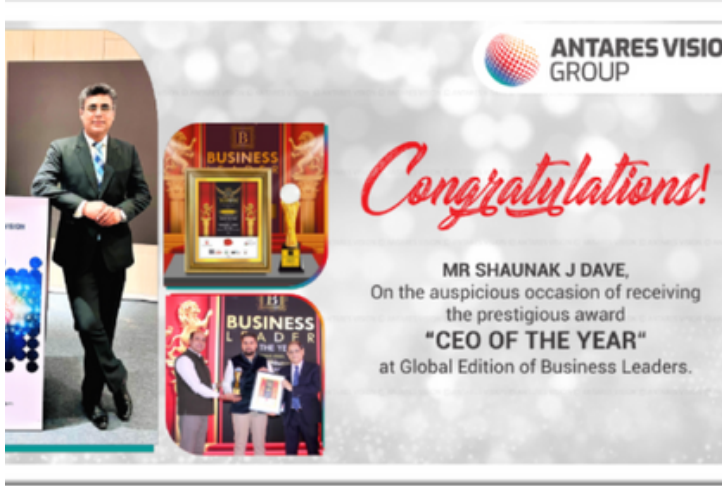


[linkedin.com/in/shaun](https://www.linkedin.com/in/shaun)



shaunpro.g@gmail.com

AWARDS & RECOGNITIONS



CEO OF THE YEAR

Global edition of Business Leaders | 2024

<https://www.linkedin.com/posts>



DR. A.P.J. ABDUL KALAM AWARD FOR

Business Strategy and Inspirational Leadership

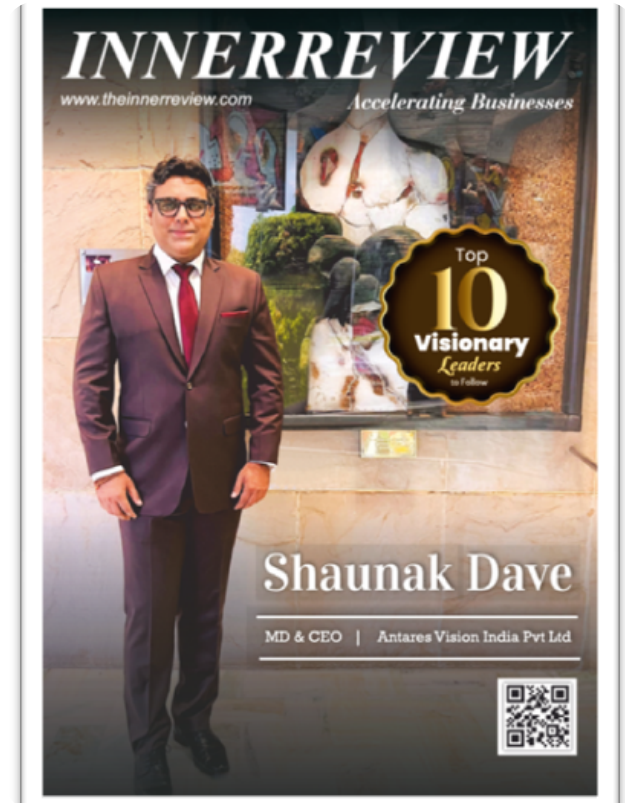
Top Notch Foundation | 2024

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IN THE NEWS

INTERVIEW PUBLISHED IN
INNERREVIEW MAGAZINE

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